

Job Description

Role Title	Technical manager – Net Zero and sustainability
Job Family & Category	Technical Specialists: Senior technical specialist
Team	Insight & Evaluation
Line Manager	Senior Manager – Insight & Evaluation
New/ Existing Role	Existing
Perm/ Fixed Term	Permanent
Job Purpose	<p>Delivering emission reductions is a critical part of the Energy Saving Trust’s mission and data underpins all informed decision-making by the organisation. Based on the strong credentials of trust, knowledge and impartiality, we use evidence to identify and quantify emissions and make recommendations for reductions.</p> <p>This role will be leading on Energy Saving Trust’s Net Zero and sustainability services for our diverse public and private sector clients. This will involve developing products, growing a business unit, training and leading a team of Net Zero specialists to calculate and report emissions and deliver Net Zero plans in line with science-based targets.</p>
Resource and Management Responsibilities	<ul style="list-style-type: none"> ▪ Budget/ Equipment Responsibilities: as required for individual projects ▪ People Responsibilities: 1-3 ▪ Contractor Responsibilities: as required for individual projects
Key responsibilities	<p>Technical project delivery</p> <ul style="list-style-type: none"> ▪ Apply technical knowledge to develop the best solution for clients across Net Zero strategy development through desk reviews, data collection, data analysis, reporting and providing recommendations. ▪ Lead Net Zero specialists on delivery, which involves liaising with clients to collect data, calculating and reporting carbon emissions (scope 1-3), conducting emission projections, building visual data dashboards, delivering net zero plans with science-based targets and providing other outputs to help clients align to a net zero trajectory. ▪ Take overall responsibility for the team’s delivery ensuring quality

outputs for external and internal clients. Ensure a highly customer-centric approach is implemented by the team, demonstrating Energy Saving Trust's values throughout your work and as a representative of the organisation.

Knowledge sharing and collaboration

- Drive collaboration with business development and other teams to maximise opportunities for mission-relevant work. This includes providing detailed technical input to Energy Saving Trust activities as required, including corporate activities, policy work, media work, advice development, strategy development and networking.
- Attend events and be a visible expert in the field, including delivering presentations and webinars to a range of audiences.
- A willingness to learn about, engage with and support our efforts to become a more diverse, inclusive and equitable organisation.

People management

- Provide leadership to the team, driving development of the team resource to ensure effective team performance and supporting the junior team members in their roles.
- Providing effective line management, demonstrating corporate values and applying coaching to support and develop direct reports.

Business development support

- Support the ongoing development of the consultancy service, whether that involves data model improvements, , system and process upgrades, developing new products or otherwise.
- Support business development team to identify and develop opportunities at scale. Drive business growth by building the client base and consistently increasing the value proposition for existing and new clients.
- Build effective and collaborative relationships with key clients in government and the wider public and private sector, potential partners, and across Energy Saving Trust internal team.

Impact description

Within one month, you will:

- Meet key members of the team and wider organisation.
- Complete the corporate induction programme
- Agree your objectives for first 6 months
- Build rapport with team members, encouraging a positive and

	<p>collaborative work environment. This involves active listening, providing support, and addressing any concerns early on.</p> <p>Within three months, you will:</p> <ul style="list-style-type: none"> ▪ Make significant contributions to project progress, ensuring deadlines are met. This might involve resolving technical challenges, advising on methodologies or content material, reallocating resources, or adjusting project scope as needed. ▪ Communicate with key stakeholders, providing regular updates on project status, addressing concerns, and managing expectations effectively. ▪ Work with the Business Development team and the Senior manager – Insight and Evaluation to develop the strategy for the team. <p>Within six months, you will:</p> <ul style="list-style-type: none"> ▪ Have started to implement the strategy to improve existing services and to expand our offering in terms of the type of service offered and the audience the services are offered to. ▪ Be a key expert within the organisation, providing technical knowledge both internally and externally. ▪ Seek out opportunities for commercial and non-commercial work through working with the business development team.
<p>Knowledge, skills and qualifications required</p>	<p>Essential:</p> <ul style="list-style-type: none"> ▪ Relevant work experience in delivering Net Zero or sustainability consultancy. ▪ Proven experience of leading the delivery of scope 1-3 emission inventories for a wide range of clients across multiple sectors using GHG Protocol or ISO 14064-1, and SECR reporting. ▪ Proven experience of leading the development of science-based targets using the SBTi Net Zero Standard and Net Zero strategies for a wide range of clients across multiple sectors. ▪ Experience utilising at least three of the following principles to drive change and knowledge of the remaining: circular economy; transport, waste, and water hierarchies; sustainable travel & transport; retrofit and sustainable buildings (knowledge of PAS2038, BREEAM etc.); ISO 20400; TCFD recommendations; product or organisational LCA; IIGCC NZIF; CDP reporting. ▪ Strong analytical and numerical skills, including the ability to handle large datasets, automate data processing, manipulate

	<p>data structures, and process data from raw format to insightful findings and visual outputs.</p> <ul style="list-style-type: none"> ▪ Strong interpersonal, communication and teamwork skills, and the ability to work with and positively influence clients. ▪ Ability to write and present technical reports in succinct and easy-to-read formats. ▪ Experience of managing and organising own and team workload under competing priorities. ▪ Project management skills – experience of managing multiple projects for external clients. ▪ Well developed verbal, and written communication skills. <p>Desirable:</p> <ul style="list-style-type: none"> ▪ Experience working with business intelligence software to deliver high-quality and high-fidelity dashboards (i.e Power BI and DAX) ▪ Experience of using SQL or NoSQL to develop and deploy databases. ▪ Knowledge of Government policy and an understanding around sustainable energy and the green economy. ▪ Ability to lead and inspire a team to work together effectively to produce outstanding results.
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